



NEWSLETTER

www.csi-interiors.com
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2nd Quarter 2008

Page 1

Suppliers &
Manufacturers of
Mezzanine Floors, Fire
Protection, Partitions
and Suspended
Ceilings to the Storage
& Materials Handling
Trade

THIS ISSUE

- ◆ *Costing Programme*
- ◆ *SEIRS Qualification*
- ◆ *Prices Increases*
- ◆ *Prospects*
- ◆ *ISO 9001:2000*

Costing Programme...

....is now running, so our quote turnaround is down to the "push of a button (or two) - where nice square or rectangular designs are concerned!



SEIRS Qualification...

...appears to be the natural advancement of the CSCS scheme - at least where racking, shelving and single tier mezzanine floor erection is concerned.

In our ongoing bid to remain at the top of our game, CSI will be sending it's sub-contract fitters on the mezzanine course in order to get the lads up to speed and in receipt of their SEIRS certificates.

Price Increases...

....are the inevitable result of the pressures being brought to bear by outside influences upon the cost of raw steel, fuel and to a lesser degree, timber products. CSI adopt a policy which sees us revising our prices as soon as our suppliers advise us of their intentions to do the same. Given that there is almost always a "time lag" between us quoting and eventually procuring your raw materials this allows us to hold our prices to the last minute in most cases. However in situations where an order can be placed almost immediately with a "quick start", we may be able to reduce our price to reflect "spot" prices - it is always worth asking the question at order point!





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Page 2

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Prospects

Business levels will remain uncertain for the foreseeable future and we do not expect raw material costs to fall at any point.
Price pressure will remain as present

and current quotes may well appear "cheap" in a years time!
CSI will continue to shop around for the best prices and we remain positive and approachable - if in doubt, ask us the question and wherever possible, let's do a deal!

ISO 9001: 2000

Following our first year trading with this quality system in place, we recently enjoyed our first external audit.
Needless to say we passed with flying colours so you may remain confident that we will continue to work in a considered, structured manner which will ultimately benefit us all!

Best Regards

The Staff & Directors

